

## OCEAN SHORE S C H O O L

## Before we start... Have you completed/returned?





or visit

https://secure.ezmealapp.com/default.aspx?cid=Nzg0Zjc1YjMtZDYwMy00Mzc2LThlNmEtYmE4MzllYTVkMzh



Every Meal Application received, whether you qualify or not, benefits the school.

- Volunteer paperwork
- Your completed Welcome Back to School Packet

All paperwork can be found at osspto.org

#### Agenda Sept. 21nd, 2023

- **★** Welcome President: Grace Sobieski/ PTO Board / PTO job holders
- **★** Principal Intro and Updates: Jeanne Bellinger
- **★** PTO 2023-2024 Budget
- **★** Fundraising
- **★** Reminders and Updates
- **★** Volunteering
- **★** We Need You
  - Fog Fest
  - 50th
- ★ EAT/DLG/Year Book

#### Your 23-24 PTO

#### **PTO Executive Board**



Grace Sobieski



**Upper VP**Tarra Knotts



**Co-Treasurer**Brian Wojtowicz



**Lower VP**Cindy Soremekun



**Secretary** Stephanie Saylor



**Principal**Jeanne Bellinger



Teacher Reps
Jennifer Mitchell
Sophie Korn



Co-Treasurer Kendra Vara

#### **PTO Executive Board**



Christine Fagan



gan Kristel Hsiao K-2 Parent Reps



Sharon Turner



er Stacy Lein **3-5 Parent Reps** 



Beccy Howarth



rth Virginia Clements 6-8 Parent Reps

k2rep@osspto.org; 35rep@osspto.org; 68rep@osspto.org

#### PTO jobs / positions filled

| Accounts Payable                           | Elisa Wu                       |  |  |  |  |  |  |
|--|--------------------------------|--|--|--|--|--|--|
| Accounts Receivable                        | Flora Akmese                   |  |  |  |  |  |  |
| ASEP - Communications<br>Manager           | Megan McKenna                  |  |  |  |  |  |  |
| ASEP - Contract Manager & Room Coordinator | Stephanie Brown                |  |  |  |  |  |  |
| ASEP - Enrollment Manager                  | Stephanie Nebenzahl            |  |  |  |  |  |  |
| ASEP - Program Coordinators (Co)           | Sara Hall and<br>Megan McKenna |  |  |  |  |  |  |
| ASEP - Webstore Coordinator                | Michelle Richardson            |  |  |  |  |  |  |
| Art Program Coordinators (Co)              | Meghan Parks                   |  |  |  |  |  |  |

| Art Room Monitor                   | Meghan Parks                  |  |  |  |  |
|------------------------------------|-------------------------------|--|--|--|--|
| Beach Cleanup Coordinator          | Becky Remmel                  |  |  |  |  |
| Communications Chair (Co)          | Tristin McNall                |  |  |  |  |
| E.A.T. Coordinator                 | Laura Wood/Jennifer<br>Bromme |  |  |  |  |
| Evaluations Chair                  | Karen Kee                     |  |  |  |  |
| Grant Program Manager / Researcher | Karen Kee                     |  |  |  |  |
| Hours Recorders                    | Robin Marquardt               |  |  |  |  |
| Job Coordinator                    | Faith Holle                   |  |  |  |  |
| Kitchen Monitor                    | Gianna Garcia                 |  |  |  |  |

#### PTO jobs / positions filled (continued)

| Parent Representatives<br>Grades K-2 | Christine Fagan &<br>Kristel Hsiao |  |  |  |  |  |
|--------------------------------------|------------------------------------|--|--|--|--|--|
| Parent Representatives<br>Grades 3-5 | Stacy Lein & Sharon<br>Turner      |  |  |  |  |  |
| Parent Representatives<br>Grades 6-8 | Beccy Howarth & Virginia Clements  |  |  |  |  |  |
| Parent Training Coordinator (Co)     | Shivani Ganguly &<br>Kristel Hsiao |  |  |  |  |  |
| President (Co)                       | Grace Sobieski                     |  |  |  |  |  |
| Propmaster                           | Jamie Freedman                     |  |  |  |  |  |
| PSD Parent Council Rep               | Stacy Lein                         |  |  |  |  |  |
| School Site Council                  | Stacy Lein & Tristin<br>McNall     |  |  |  |  |  |

| Secretary  | Stephanie Saylor                 |  |  |  |  |  |
|--|----------------------------------|--|--|--|--|--|
| SEPAC-SDC Representative (2 positions available) | Tarra Knotts & Nicole<br>Sachkar |  |  |  |  |  |
| Spirit Wear Coordinator                          | Denise Alloway                   |  |  |  |  |  |
| Treasurer (Co)                                   | Kendra Vara & Brian<br>Wojtowicz |  |  |  |  |  |
| Vice President Upper                             | Tarra Knotts                     |  |  |  |  |  |
| Vice President Lower                             | Cindy Soremekun                  |  |  |  |  |  |
| Webmasters (Co)                                  | Jen Ly                           |  |  |  |  |  |
| Yearbook   | Tanya Guido                      |  |  |  |  |  |

#### **OPEN Jobs/Positions**

Corporate Donation Coordinator

Family Donations Coordinator

2 Fundraising Managers

Junior Olympic Coach - 1 or 2

**New Parent Coordinator** 

Parent Resource Monitor

Parent Room Monitor (2) (science/art room)

Playground Activity Coordinator

Co-President with Grace

School Site Council (1)

Social Events Coordinator



https://www.signupgenius.com/go/OSSPTOJOBS2324

# A word from some veteran parents...

Why get involved? How to squeeze it in? Best experiences? What kids leave OSS with?

# PRINCIPAL JEANNE BELLINGER

"The reason life works at all is that not everyone in your tribe is nuts on the same day."

Anne Lamott (American writer)

## Jeanne: inside the "principal's office"

- Taught for six years in the 90's and then quit teaching when I had Jack in 2001.
- Ran a business with my husband for 10 years and then decided to go back into education. Taught at IBL for 2 years, OSS for 6.
- Have a M.A. in English Literature (Rutgers University), B.A. in American Government (Georgetown University), Single Subject Credential in English and a Multiple Subject Credential (USF), and a Clear Administrative Services Credential.
- Spent two years as Vice Principal of Oceana High School. This year is my fourth year as Principal of Ocean Shore.

#### Jeanne: outside of the "principal's office"

- Live in Pacifica with my husband, Steve, my daughter, Clara (currently working at Ortega as a special education paraprofessional), my cats, Ron, Jimmy, & Wanda, plus a king snake and bearded dragon. My oldest, Jack, is in his last year at CSU Fullerton.
- Became active with the Pacifica Mothers' Club after I had Clara in 2003, worked on all of the parcel tax campaigns, and was the founding president of the Pacifica Education Foundation.
- I am passionate about Ocean Shore's program and excited to celebrate its 50th.

#### **Attendance Matters**

- PSD has prioritized Attendance as an integral part of our goals for this year.
- Chronic Absenteeism is defined as missing ten percent or more of the academic year for any reason, including excused and unexcused absences, suspensions and any time missed due to changing schools
- Based on a 180 day school year, this means a student would miss about 18 days of school.
- Process will be to identify root causes for attendance problems based on data, and then formulating and implementing a plan of action to address.



All day. Every day.

It adds up... EVERY tardy
EVERY early check-out
EVERY absence

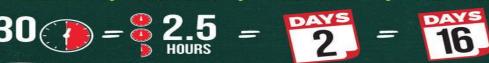
#### **EVERY MINUTE COUNTS**

towards reading on grade level

15 — 1.25 — DAYS
HOURS — ONE MONTH - ONE YEAR

ONE DAY

ONE WEEK - ONE MONTH - ONE YEAR



**Every minute counts!** 

## Financial Impact

ADA for each student at \$62/Day, 180 days is:

**\$11,154** per year

Moving from 93% ADA to 95% Districtwide would generate

\$900,000 additional revenue

# A word from some veteran parents...

Why get involved? How to squeeze it in? Best experiences? What kids leave OSS with?

## PTO Budget 2023-2024

## **Our OSS PTO Budget Supports**

- Our teachers- classroom supplies!
- Experiential learning-field trips!
- Cross-aged interaction- pod days!
- Curriculum enhancement- PE, assemblies, Oceans 411!







## 2023-24 Budget Proposal

- Field Trips \$22,985
- PE Teacher \$42,150
- PTO Grant Program \$11,492
- Yosemite \$20,000
- Classroom Supplies \$10,226
- Admin and Teaching Support \$28,147

■ TOTAL Budget \$135,000

#### Admin and Teaching Support

| <u>Item</u>                               | 202 | 1-22 Budget | 20 | 21-22 Actual | 20 | 22-23 Budget | 20 | 22-23 Actual | 20 | 23-24 Budget |
|---|-----|-------------|----|--------------|----|--------------|----|--------------|----|--------------|
| Miscellaneous (as needed)                 | \$  | 10,150.00   | \$ | 730.00       | \$ | 10,000.00    | \$ | 5,863.94     | \$ | 5,172.00     |
| Music Teacher Stipend                     | \$  | 6,000.00    | \$ | 6,000.00     | \$ | 7,500.00     | \$ | 7,650.00     | \$ |              |
| Art Supplies                              | \$  | 4,000.00    | \$ | 994.00       | \$ | 5,000.00     | \$ | 9,318.92     | \$ | 2,298.00     |
| Band                                      | \$  | 500.00      | \$ | 667.00       | \$ | 500.00       | \$ | -            | \$ | 287.00       |
| Library                                   | \$  | 5,000.00    | \$ | 4,576.00     | \$ | 5,000.00     | \$ | 4,702.84     | \$ | 3,735.00     |
| Science Teacher Stipend                   | \$  | 4,250.00    | \$ | 2,500.00     | \$ | 4,250.00     | \$ | 1,500.00     | \$ |              |
| Oceans411 Supplies                        | \$  | 4,000.00    | \$ | 7,136.00     | \$ | 4,000.00     | \$ | 6,921.02     | \$ | -            |
| Principal's Account                       | \$  | 3,000.00    | \$ | 1,874.00     | \$ | 3,000.00     | \$ | 1,262.76     | \$ | 1,149.00     |
| Oceans411 Planning Stipend                | \$  | 3,000.00    | \$ | 4,350.00     | \$ | 3,000.00     | \$ | 1,800.00     | \$ | -            |
| Technology Teacher Stipend                | \$  | 3,000.00    | \$ | 205.00       | \$ | 3,000.00     | \$ | 119.94       | \$ | - 1          |
| Assemblies and other social events        | \$  | 3,000.00    | \$ | -            | \$ | 2,500.00     | \$ | 5,777.23     | \$ | 3,362.00     |
| DLG and EAT Committees                    | \$  | 500.00      | \$ | 228.38       | \$ | 500.00       | \$ | 3,603.15     | \$ | 2,075.00     |
| Cheddar Up/ Paypal Fees/ Zoom/ Quickbooks | \$  | 800.00      | \$ | 1,220.00     | \$ | 2,220.00     | \$ | 4,647.74     | \$ | 4,200.00     |
| Corporate Fees/ Office Expenses/ CPA      | \$  | 1,930.00    | \$ | 711.00       | \$ | 1,000.00     | \$ | 4,673.16     | \$ | 3,862.00     |
| PE Teacher Supplies                       | \$  | 1,095.00    | \$ | 2,254.00     | \$ | 1,000.00     | \$ | 1,056.79     | \$ | 575.00       |
| Science Teacher Supplies                  | \$  | 5,950.00    | \$ | 617.00       | \$ | 1,000.00     | \$ | 936.83       | \$ |              |
| Technology Teacher Supplies               | \$  | 1,000.00    | \$ | 238.00       | \$ | 1,000.00     | \$ | 119.94       | \$ | 86.00        |
| Emergency Fund                            | \$  | 6,475.00    | \$ | 19,365.00    | \$ | 6,275.00     | \$ | 1,500.00     | \$ | 1,346.00     |
| TOTAL                                     | \$  | 63,650.00   | \$ | 53,665.38    | \$ | 60,745.00    | \$ | 61,454.26    | \$ | 28,147.00    |

#### Historical Budget to Actual

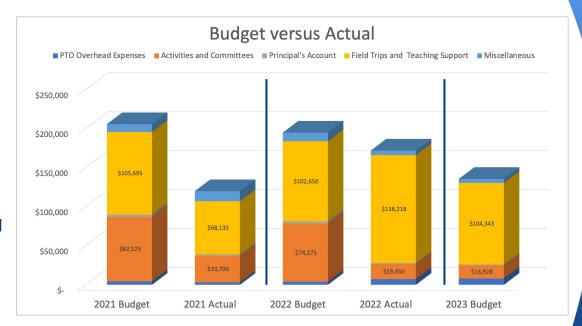
#### **Budget Variance**

2021 was impacted by COVID, with some return to normalcy.

- PE began later in the year
- Fewer field trips

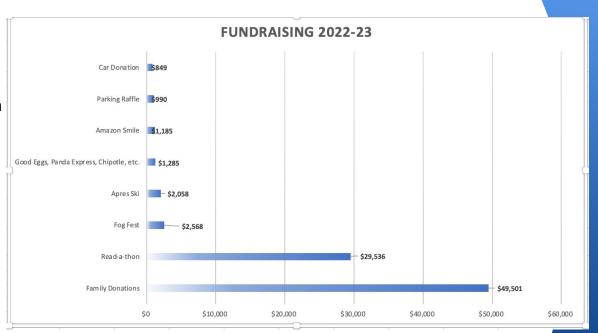
2022 saw a return to pre-Covid activity.

- PE teacher fully funded by PTO
- \$35,000 spent on field trips
- More family engagement funded by PTO



## **Fundraising Summary**

- •Fundraising totaled \$87,972 in the 2022 2023 school year.
- •A deficit of \$50,000 was funded based on remaining funds in our bank account from past years
- •We have a Fundraising Committee, but this is the first year we haven't had a Fundraising Manager.



# Direct Family Contributions Matter A Lot:

If all families contributed the suggested amount (\$400-450/child), the sum approaches an ideal budget of 180k (our target although keep in mind we've made cuts to go with a 135k budget) with no further need for fundraisers.



#### FAMILY DONATIONS

We need your donations to pay for our amazing OSS programs!

#### DONATION CONTRIBUTUTIONS GO

#### TOWARDS:

- Classroom Supplies
- All Field Trips
- Oceans 411 Week
- Garden
- Social-Emotional Programming
- Lower Grade PE
- Pod Days
- Theme Days
- Outdoor Play Equipment

#### **DONATION DRIVE**

**AUGUST 16-31** 

\$400 per student will fund our programs for the full year

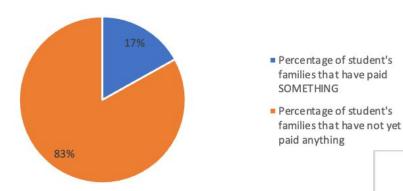
Donate at your comfort level:

- Gold >\$1000
- Silver \$750 \$999
- Bronze \$500 \$749
- Blue and White \$300 499
- Supporter <\$299

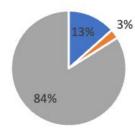
CLICK HERE TO DONATE

For More Information:

#### Percentage of Student's Families that have Contributed So Far 2023-24



#### Percentage of Money Collected So Far Based on Donation of \$400-\$450 per child 2023-24



- Money Collected To Date
- Additional amount pledged through payment plans
- Money we still hope to raise

# What additional sources would we like the financial contributions to come from:

**Company Matches** 

**Fundraising Events** 

Read a Thon

**Penny Wars** 

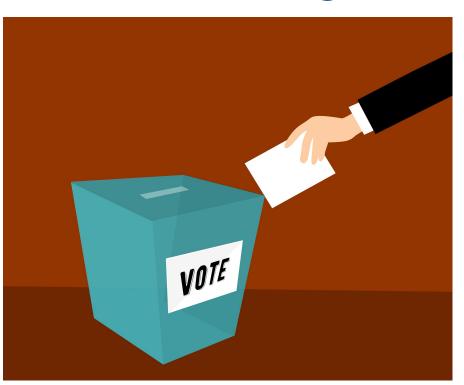
**Passive Sales** 

**Dinner Night Outs** 

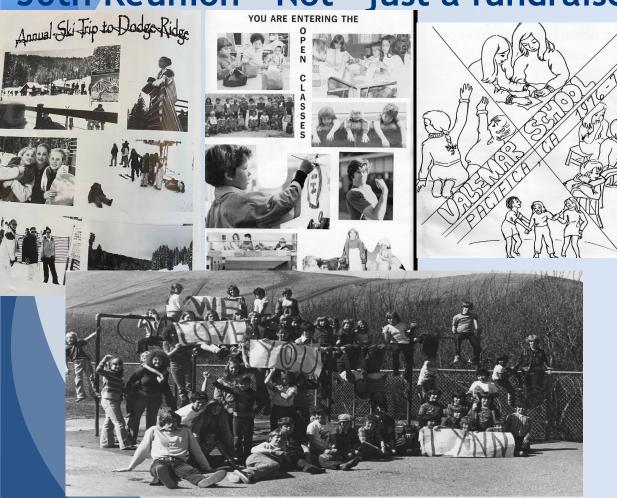
50th celebration Family Event

Fog Fest or similar events

## Vote on Budget



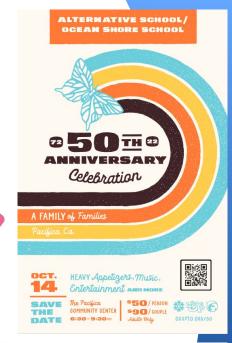
50th Reunion - Not "just a fundraiser" but your family





#### Oct 14th Event Details

- Adult Party/Reunion at the Pacifica Community Center, 6:30-9:30pm
- Purchase Tickets by 10/8 https://my.cheddarup.com/c/alternativeoss50th?
- Tanya and the Boys, DJ St. John, Jonathan Harris on acoustic guitar
- Still looking for auction items and wine
- Commemorative t-shirts/hoodies for purchase
- Childcare available for the evening through Big Bird Preschool, email <u>bigbirdpreschool1@gmail.com</u>







#### 50th - Please lend a hand!

#### We Need:

- Soda/Ginger Ale/Sparkling Water (cans)
- Bagged ice in coolers
- White/Rose wines
- Auction item solicitors and auction help (see Lily and Jennifer)
- Lend Folding Tables/Popup Tents
- Drivers to pick up the above items
- Desserts <a href="https://www.signupgenius.com/go/10C0E49A9AD2DA5FEC25-dessert">https://www.signupgenius.com/go/10C0E49A9AD2DA5FEC25-dessert</a>
- Day of help: Tickets, room managers, stocking bar, "bar service", "safe ride home" assistance, coffee/dessert help, last-minute support, decoration/room setup and breakdown

PRE-EVENT https://www.signupgenius.com/go/10C0E49A9AD2DA5FEC25-50th

DAY OF <a href="https://www.signupgenius.com/go/10C0E49A9AD2DA5FEC25-dayofeven">https://www.signupgenius.com/go/10C0E49A9AD2DA5FEC25-dayofeven</a>

#### Oct 15th Beach Details

- All-ages casual meetup at Linda Mar Beach,
   10:30am-1:30pm
- Beach Coalition (Pacifica's Lynn Adams): beach clean up Linda Mar Beach
- "Brunch" (Pixie Peas, Rosalind) and coffee
- Oceans 411 Activities
- "Beach fun" (balls, guitar, volleyball, sand toys, music, blankets, water)

Note: Please minimize trash risk











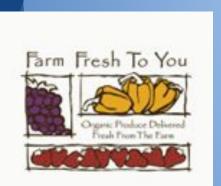
## **Fundraising**



#### Passive Fundraisers



Go to schools.goodeggs.com school code goodeggsforOSS



Go to <u>farmfreshtoyou.com</u> Code: oceanshore



Olivers labels

www.oliverslabels.com/Oss



Download the **Box Tops App** and select Ocean Shore School



Go to www.plumprint.com Code: OCEANSHORE

Online sales are happening now.

You can place your order at the Gandy Ink OSS store:

https://gogandy. com/oceanshorefall23

The sale ends at 9pm on Sunday September 24.



## Parent Led Groups

# SEPAC: Special Education Parent Advisory Committee

Mission: Support families in Special Education through collaboration, networking, and education in order to optimize outcomes for students.

Meets throughout the year (monthly parent education virtual sessions, parent/caregiver socials, annual holiday party, sensory-friendly activities, AAC storytime)

OSS Parents Reps:

Tarra Knotts <u>tarraefk@yahoo.com</u>
Nicole Sachkar <u>nova.nicolemarie@gmail.com</u>
Rachel Lownds

District SEPAC lead: Linda Banares <a href="mailto:lwbanares@gmail.com">lwbanares@gmail.com</a>

### Needs and Support

- Fidgets, social-emotional games and/or books,
- Calculators
- Wiggle seats
- Fruit of any kind, graham crackers, goldfish crackers, Mac n cheese, baking ingredients, Play-Doh and markers.

#### Pacifica School District SEPAC

Special Education Parent Advisory Committee

Parent-Caregiver Social meet ups for the '23-'24 school year

Please join us and help grow our supportive community of families of children with Special Education services in the Pacifica School District.

1st Wednesday of the month 9 a.m.-10 a.m.

Outdoor back patio at Soul Grind Coffee 5400 CA-1 Pacifica

Saturdays once monthly 3p.m.-4p.m.

Sep 9 Oct 14 Nov 4 Dec 9 2024 dates TBA Community room at Sharp Park Library 104 Hilton Way Pacifica

Questions? Contact Rachel Lownds Ocean Shore & Cabrillo parent mrs.rachel.lownds@gmail.com

### **Environmental Action Team**

Join the E.A.T google group to join the conversation and get E.A.T updates.

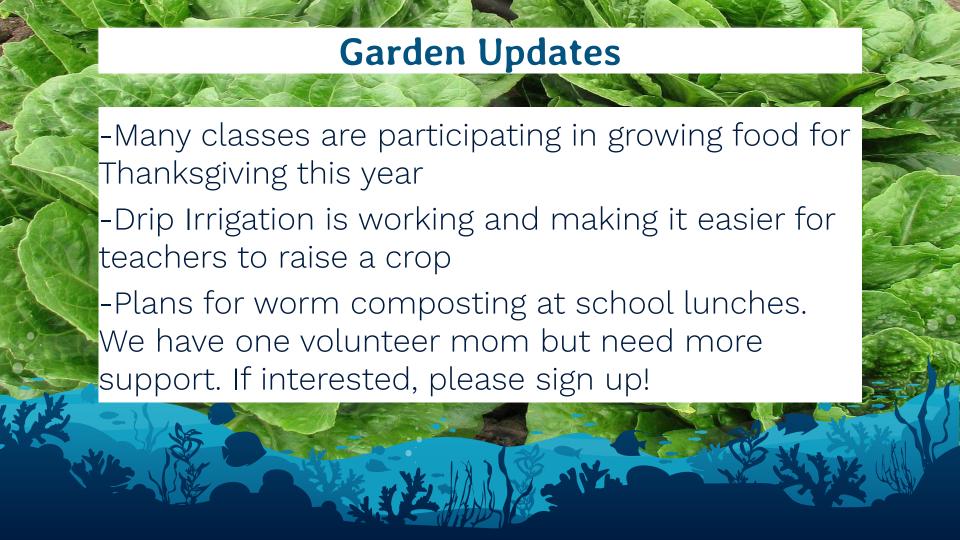
See garden lesson plans, learn about Salad Day, see planting schedules in the

E.A.T document folder (request access or join the E.A.T group above to view)

E.A.T. Meetings Last Monday of Each Month 6:30pm-7:30pm

Link on OSS PTP Website

Garden Work Days First Sunday of Each Month 1pm to 4pm



### Diversity Learning Group (DLG)

Diversity Learning Group (DLG) was founded at Ocean Shore School over 10 years ago by parents dedicated to increasing awareness and inclusion in the school community. Today, DLG serves as a resource for parents, teachers, staff and students in the OSS community to identify and discuss ideas, concerns and areas in need of further growth or awareness.

#### MISSION:

The Diversity Learning Group's mission is to provide leadership guidance and support to the Ocean Shore community to cultivate an environment of inclusion where each individual is valued and respected.

#### **VISION:**

We work to welcome and honor Ocean Shore's diverse community and create a positive learning environment for everyone. Our goal is to instill in our children an understanding of the value in acceptance and respect for one another's differences so that they can grow up to become respectful members of society.

Want to volunteer be a part of this group and sol and family events and activities throughputithetsebeelveets?inCountings:us at

DLG sponsors many school and family events and activities throughputithetiseseedveets?inCounting:us at DLG@osspto.org

- Indigenous Peoples Day
- International Literacy Day
- OSS's Martin Luther King, Jr. Day Celebration
- Ruby Bridges Walk to School Day
  - © Celebrate Diversity Day
- Multicultural Family Night

Zoom Meetings held first Wednesday of each month @7pm

Dates: 9/6, 10/4, 11/1, 12/6, 1/10, 2/7, 3/6,

4/3, 5/8, 6/5

### Coast Pride **Event:**

### Gender-**Expansive** Youth and Access to Care

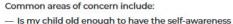


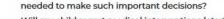
What does recent research say about the mental and physical health of minors who are given access to gender-affirming mental health and medical interventions?

October 16, 2023 6-8 pm

> CoastPride Center, 711 Main St., HMB

Monday Licensed Psychologist and Gender Specialist Dr. Sarah Burdge and colleagues will present a summary of recent research about the impact of providing gender-affirming mental health and medical interventions to genderexpansive youth and young adults, and provide tips on how to analyze information that you are exposed to in the news or elsewhere.







- How is overall mental health positively or negatively affected by medical interventions such as hormone therapy, "top surgery," etc.?
- What can I do to best support a child in their gender exploration?
- Are children really trans or non-binary, or are they being influenced by peers and/or social media?





As a Gender Specialist with a practice in Half Moon Bay, Dr. Burdge works with teens, young adults, and parents of gender-expansive clients daily.

The event is free and open to everyone. Please register at http://weblink.donorperfect.com/GEY

cameron@coastpride.org



### PEF IS MUSIC. ART. SCIENCE.

PACIFICA EDUCATION FOUNDATION

Donate or volunteer at: **PACIFICAEF.ORG** 



# What is PEF? Music. Arts. Science!

Founded in 2008, PEF is a nonprofit and 100% volunteer organization that provides funding and a commitment of diverse and educational programs which exceed California's core school standards that our district is unable to fund.

We ensure that all children in Pacifica receive a high-quality equitable education that includes enriching programs in Music, Arts, and Science!

2023: Launched TK-2nd Grade!

Elementary School Music Program at all elementary schools for all TK through 5th graders

• Funds teacher salaries, new instruments, and repairs

**Elementary School Slam Poetry Program** (SPARC: Stage Performance + Rhythmic Culture - Poetry) at all five elementary schools for all 5th graders.

• Funds for instructors, program supplies, and poetry event expenses

Middle School Band Program (Music Matters in Pacifica - MMIP) at IBL, Cabrillo, Vallemar, and OSS

• Funds sheet music, venue rental, instrument purchase, repairs, and more

Middle School Computer Science Program at IBL, Cabrillo, Vallemar, and OSS

- Funded digital devices for students
- Starting in 2018, we funded professional development and training for teachers to select and roll-out a science curriculum supporting the State of California's Next Generation Science Standards

Why Do We Need PEF2

### **Our School District Has Funding Challenges:**

- Pacifica is at the bottom of the San Mateo County budget barrel
- A whopping \$21K gap, per student!
- 40th in the nation: CA per student taxable income directed to Dept. of EDU.

**PEF bridges the gap** where the nation, the state, and our district, fall short.

State's Department of Education most recent online DB: Per child expenditures for the county's public school districts ranged from a low of \$10,692 to \$31,773 a difference of 197%; or \$21K. Also, see here for funding crisis in CA, explained.

| Rank | District                                 | \$\$ Per Student |  |
|------|--|------------------|--|
| 1    | Woodside Elementary (San Mateo)          | \$ 31,773        |  |
| 2    | Portola Valley Elementary (San Mateo)    | \$ 26,967        |  |
| 3    | Las Lomitas Elementary (San Mateo)       | \$ 24,156        |  |
| 4    | Hillsborough City Elementary (San Mateo) | \$ 24,094        |  |
| 5    | La Honda-Pescadero Unified (San Mateo)   | \$ 22,972        |  |
| 6    | Ravenswood City Elementary (San Mateo)   | \$ 21,772        |  |
| 7    | Sequoia Union High (San Mateo)           | \$ 20,500        |  |
| 8    | Menlo Park City Elementary (San Mateo)   | \$ 19,589        |  |
| 9    | San Mateo Union High (San Mateo)         | \$ 19,318        |  |
| 10   | Brisbane Elementary (San Mateo)          | \$ 19,165        |  |
| 11   | Redwood City Elementary (San Mateo)      | \$ 14,336        |  |
| 12   | Jefferson Union High (San Mateo)         | \$ 14,262        |  |
| 13   | Bayshore Elementary (San Mateo)          | \$ 13,508        |  |
| 14   | San Carlos Elementary (San Mateo)        | \$ 13,435        |  |
| 15   | South San Francisco Unified (San Mateo)  | \$ 13,380        |  |
| 16   | San Mateo-Foster City (San Mateo)        | \$ 12,840        |  |
| 17   | Cabrillo Unified (San Mateo)             | \$ 12,636        |  |
| 18   | Jefferson Elementary (San Mateo)         | \$ 12,570        |  |
| 19   | San Bruno Park Elementary (San Mateo)    | \$ 12,563        |  |
| 20   | Belmont-Redwood Shores Elementary (Sa    | \$ 12,374        |  |
| 21   | Burlingame Elementary (San Mateo)        | \$ 11,691        |  |
| 22   | Millbrae Elementary (San Mateo)          | \$ 11,387        |  |
| 23   | Pacifica (San Mateo)                     | \$ 10,692        |  |

\$21K

# How You Help: PEF Memberships "I'm saving \$25+ on average, monthly; simply by showing my PEF card!" - PEF Member



Exclusive Discounts!: 60+ of your favorite local businesses offer EXCLUSIVE Partner Perks, for PEF Members!



**Exclusive Access** to events, FREE entry and perks to THE Spring Gala; and registry inclusion for Sustainer+ members!

| Membership Level | Annual \$\$ | ALL Persona & Benefits Include Exclusive Partner Perks Access!   |  |  |  |
|------------------|-------------|--|--|--|--|
| PEF Supporter    | \$125       | I'm new to PEF as a <u>Supporter</u> of the programs PEF provide our district students; and want to attend select PEF community events.  (2) Membership Cards, (2) PEF Decals, 10% off PEF events            |  |  |  |
| PEF Sponsor      | \$250       | I want to further <u>Sponsor</u> the people of PEF and our students; I value many o the programs and community events PEF provides.  (2) Membership Cards, (2) PEF Decals, 25% off PEF events                |  |  |  |
| PEF Sustainer    | \$500       | I highly value the programs and community events PEF provides and want to  Sustain PEF initiatives more widely.  (2) Membership Cards, (2) PEF Decals, (2) Spring Gala Tickets, Donor Registry               |  |  |  |
| PEF Patron       | \$1000      | I am an active advocate for the programs and community events PEF provides and I demonstrate this as an elite <u>Patron</u> .  (4) Membership Cards, (4) PEF Decals, (4) Spring Gala Tickets, Donor Registry |  |  |  |





### School Scorecards: Memberships



Fundraising goals rely heavily on Memberships. Currently, the district average is <10% (<1:10 families). We aspire for 25% (1:4 families) across the district, longterm; by improving results 15% annually.

| Active     | <b>'22</b> | -'23 Re | Members<br>By School | <b>'22 -'23 Results</b> |       |        |          |
|------------|------------|---------|----------------------|-------------------------|-------|--------|----------|
| Members    | Goal       | Actual  | % Attain             | Population              | Goal  | Actual | % Attain |
| Cabrillo # | 69         | 53      | 77%                  | Cabrillo #              | 12.6% | 9.7%   | 77%      |
| IBL#       | 24         | 8       | 33%                  | IBL#                    | 5.4%  | 1.6%   | 30%      |
| OSS#       | 91         | 77      | 85%                  | <br>OSS#                | 21.9% | 17.3%  | 79%      |
| Ortega #   | 33         | 35      | 105%                 | Ortega #                | 7.8%  | 8.9%   | 114%     |
| SRE#       | 26         | 18      | 68%                  | SRE#                    | 6.7%  | 4.3%   | 64%      |
| Vallemar # | 59         | 46      | 78%                  | Vallemar #              | 11.8% | 10.8%  | 91%      |

On Target (> 85%)

**Almost There** (75-85%)

Help Needed (< 70%)



### PACIFICA EDUCATION FOUNDATION PARTNERS

Partner Perks
Members save \$25+
each month!
Membership Pays For
Itself!

Free Upgrade 20% off \$50+

15% off \$35+

BOGO

\$25 Off! Free w/ purchase



- 1. 7-Eleven (Hickey Blvd.)
- 2. 7-Eleven (Manor Dr.)
- 3. Ace Hardware Linda Mar
- 4. Ace Hardware Pacific Manor
- 5. Alden Miller Interiors
- 6. Beach Boba

#### NEW )

#### Breakers Breakfast & Brunch

- 8. Chick'nCone
- 9. Coastside Dance School
- 10. Colombo's Deli

#### NEW

#### Compass Real Estate

- 12. Cotton Crustacean
- 13. Curry & Kabab (Pacifica)
- 14. Curry & Kabab (San Mateo)
- 15. Curry Corner (SSF)
- 16. Florey's Book Co.
- 17. Fog City Frozen Yogurt
- 18. Hack's Auto Body
- 19. Illuminate Music
- 20. Intertwine Cafe

- 21. Ivy Row
- 22. Junk King
- 23. Living Room Plants Co.
- 24. Longboard Margarita Bar
- 25. Lyneage Photography
- 26. Manor Music
- 27. Mazzetti's Bakery
- 28. Mister Softee
- 29. MONSTER TREE SERVICE
- 30. Moon Fruit
- 31. Nancyland Kids and Baby
- 32. Oasis Vietnamese Cuisine
- 33. Oceanside Healing
- 34. Orangetheory Fitness Pacifica
- 35. Pacifica Cages
- 36. Pacifica Orthodontics
- 37. Pacifica Thai Cuisine
- 38. Pacifica Tires & Service Center
- 39. Perfect Pour Cafe
- 40. Redeye Grill

- 41. Rockaway Beach Dental Group
- 42. Rosalind Bakery
- 43. Round Table Pizza
- 44. Save More Meat Market
- 45. Shoreview Dental
- 46. Sirens
- 47. Spindrift School
- 48. Sports Basement
- 49. Starbread Bakery

#### NEW

#### Surf Camp Pacifica

- 51. Table Wine
- 52. Taquería La Perla
- 53 The Elevate Practice
- 54. The Green Enchilada
- 55. The Magic Toy Box
- 56. The Royal Bee Yarn Company
- 57. TOTAL Creative
- 58. Viva Italiano Pizza
- 59. Your Limo Bus
- 60. Winters Tavern

### HoPEFul Call. To. Action: Toni

Music, SPARC Poetry, Band, and Computer Programs are funded by generous donors like you. Help sustain these TK-8th grade programs by Becoming a Member or Donating Today!

- 1. PEF Membership: Purchase for your family now; enjoy benefits year-round!
- 2. PEF Board Associates: Use your skills and passions; make an impact now!
- PEF @FB & IG: Like and follow us below!







**Join Today!** 



### **Important Dates**

8th Grade Yosemite Trip: Nov 5-10th

Days off school: Oct.6, Oct.9, Nov.9, Nov.10, Nov.20-24

Minimum Days: Oct.31, Nov.13-17

Picture day: Oct.10

Ruby Bridges Walk-to-School Day: Nov.14

**Fogfest:** 9/24 (needs 3 volunteers, two are "closing time" slots)

## Drop off and pick up

### Drop Off Location

- Park and walk your kiddo in (while they still let you!)
- In drop off circle
- In front of the school
- Nelson/Johnson Gate\*

### Pick Up Location

- Kindergarten pick up at the little playground (enter by the side gate next to the library)
- Park and walk in to get your kid, chat with other adults!
- Pick up at the drive-through pick-up circle, in front of the school or Nelson Johnson Gate

\*Nelson & Johnson Gate: please be respectful of neighbors and think about **safety** 

And do NOT use the dead end area

Do NOT park at red curb, it is NOT a drop off circle



# **Parking**

- DO park in the parking lot between TTT and the playground or perpendicular spots by City Daycare
- DO park on surrounding neighborhood streets in normal legal parking spots
- DO NOT park in staff parking lot (by front entrance behind ACE hardware)
- DO NOT block traffic by parking in the pickup circle
- Do NOT use Golden Ticket Spot 7:30a-5:30p
  Unless you are the winner!



# THANK YOU SO MUCH FOR YOUR SUPPORT AND FOR ATTENDING!!

# If you have a bit longer to stay we'd really appreciate you checking out a few tables:

- -Pacifica Education Foundation (PEF)
- -Pay your Family Donation Fee or set up payments on cheddarup before you head out the door!!!!

### Meet in the back

- -50th anniversary committee (both for October event and for April family event)
- -Fundraising Committee: Penny Wars, Golden Ticket Parking Spot, Family Donations, Passive fundraisers, Social Events, and more!!!